

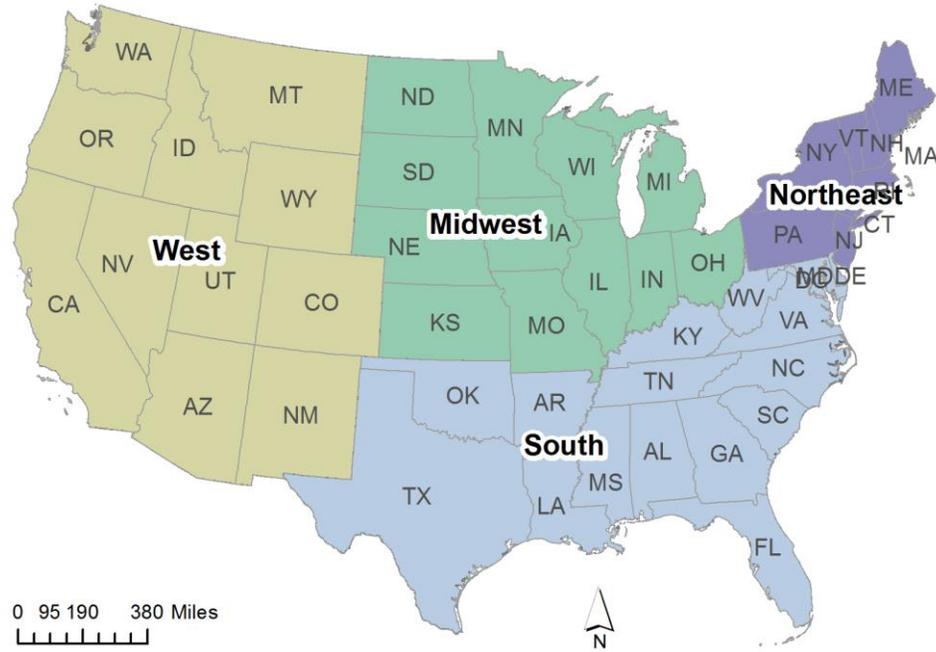
2022 SAG-AFTRA AUDIO COMMERCIALS CONTRACT

Rates Effective 4/1/22 - 5/31/22

	ACTOR, ANNOUNCER	SOLO/DUO	GROUP SINGER/SPEAKER			
			3-5	6-8	9+	
Sessions	\$331.40	\$331.40	\$244.20	\$216.10	\$191.60	
Sessions with multi-tracking (solo/duo rate if multi-tracking with group)		\$497.10	\$366.30	\$324.15	\$287.40	
Sessions with sweetening		add 100% session per track	\$366.30	\$324.15	\$287.40	
13 Week Wild Spot						
No "Majors" - 1st Unit	\$331.40	\$331.40	\$244.20	\$216.10	\$191.60	
Units 2-25 ea	\$4.88	\$4.88	\$2.54	\$2.17	\$1.91	
Units 26-60 ea	\$3.67	\$3.67	\$2.17	\$1.67	\$1.67	
Unit 61 and thereafter	\$3.67	\$3.67	\$1.23	\$1.06	\$1.06	
N.Y. Alone	\$496.22	\$496.22	\$269.85	\$239.58	\$212.63	
Units 1-35 ea	\$3.67	\$3.67	\$2.17	\$1.82	\$1.73	
Units 36 and thereafter	\$3.67	\$3.67	\$1.23	\$1.06	\$1.06	
Chi or LA Alone	\$450.06	\$450.06	\$269.85	\$239.58	\$212.63	
Units 1-35 ea	\$3.67	\$3.67	\$2.17	\$1.82	\$1.73	
Units 36 and thereafter	\$3.67	\$3.67	\$1.23	\$1.06	\$1.06	
Two of NY,Chi,LA	\$605.25	\$605.25	\$322.32	\$247.24	\$220.01	
Units 1-60	\$3.67	\$3.67	\$1.82	\$1.82	\$1.73	
Units 61 and thereafter	\$3.67	\$3.67	\$1.23	\$1.06	\$1.06	
All Three-NY,Chi,LA	\$764.75	\$764.75	\$359.07	\$277.82	\$247.24	
Units 1-60	\$3.67	\$3.67	\$1.82	\$1.82	\$1.73	
Units 61 and thereafter	\$3.67	\$3.67	\$1.23	\$1.06	\$1.06	
8 Week Wild Spot						
No "Majors" - 1st Unit	\$331.40	\$331.40	\$244.20	\$216.10	\$191.60	
Units 2-25 ea	\$3.90	\$3.90	\$2.41	\$2.06	\$1.82	
Units 26-60 ea	\$2.94	\$2.94	\$2.06	\$1.58	\$1.58	
Unit 61 and thereafter	\$2.94	\$2.94	\$1.16	\$1.00	\$1.00	
N.Y. Alone	\$396.95	\$396.95	\$256.36	\$227.61	\$201.99	
Units 1-35 ea	\$2.94	\$2.94	\$2.06	\$1.73	\$1.65	
Units 36 and thereafter	\$2.94	\$2.94	\$1.16	\$1.00	\$1.00	
Chi or LA Alone	\$360.07	\$360.07	\$256.36	\$227.61	\$201.99	
Units 1-35 ea	\$2.94	\$2.94	\$2.06	\$1.73	\$1.65	
Units 36 and thereafter	\$2.94	\$2.94	\$1.16	\$1.00	\$1.00	
Two of NY,Chi,LA	\$484.20	\$484.20	\$306.20	\$234.88	\$209.00	
Units 1-60	\$2.94	\$2.94	\$1.73	\$1.73	\$1.65	
Units 61 and thereafter	\$2.94	\$2.94	\$1.16	\$1.00	\$1.00	
All Three-NY,Chi,LA	\$611.79	\$611.79	\$341.10	\$263.90	\$234.88	
Units 1-60	\$2.94	\$2.94	\$1.73	\$1.73	\$1.65	
Units 61 and thereafter	\$2.94	\$2.94	\$1.16	\$1.00	\$1.00	
Network Program Comm'ls						
1 week unlimited use	\$560.81	\$560.81	\$420.86	\$420.86	\$420.86	
4 weeks unlimited use	\$909.82	\$909.82	\$699.69	\$625.65	\$571.59	
8 weeks unlimited use	\$1,449.28	\$1,449.28	\$1,115.08	\$996.13	\$892.76	
13 weeks unlimited use	\$1,798.47	\$1,798.47	\$1,383.27	\$1,236.83	\$1,133.10	
26 uses in 13 weeks	\$899.30	\$899.30	\$691.48	\$618.33	\$565.04	
39 uses in 13 weeks	\$1,354.30	\$1,354.30	\$948.25	\$846.48	\$768.98	
13 weeks use on across-the-board programs	\$1,883.24	\$1,883.24	\$1,448.21	\$1,295.12	\$1,186.52	
Regional Network	Incl. at least 1 of NY, LA, CHI	\$1,085.28	\$1,085.28	\$1,085.28	\$976.80	\$878.49
Program Comm'ls - 13 weeks	No "Majors"	\$1,085.28	\$1,085.28	\$508.72	\$508.72	\$508.72
Local Program Uses		\$360.20	\$360.20	\$360.20	\$360.20	\$360.20
Dealer						
26 weeks	\$896.26	\$710.99	\$463.52	\$370.91	\$231.84	
8 weeks	\$448.10	\$355.50	\$231.78	\$185.45	\$115.92	
Sound Effects Performers - Session + Initial 26-weeks' use	\$283.89					
Sound Effects Performers - Session + Initial 8-weeks' use	\$269.37					
Move-Over-Internet						
4 week option	\$414.25	\$414.25	\$305.25	\$270.13	\$239.50	
8 week option	\$497.10	\$497.10	\$366.30	\$324.15	\$287.40	
1 year option	\$1,325.60	\$1,325.60	\$976.80	\$864.40	\$766.40	
Move-Over-New Media						
4 week option	\$414.25	\$414.25	\$305.25	\$270.13	\$239.50	
8 week option	\$497.10	\$497.10	\$366.30	\$324.15	\$287.40	
1 year option	\$1,325.60	\$1,325.60	\$976.80	\$864.40	\$766.40	
Made-For-Internet						
4 week option	\$414.25	\$414.25	\$305.25	\$270.13	\$239.50	
8 week option	\$440.76	\$440.76	\$324.79	\$287.41	\$254.83	
1 year option	\$1,159.90	\$1,159.90	\$854.70	\$756.35	\$670.60	
Made-For-New Media						
4 week option	\$414.25	\$414.25	\$305.25	\$270.13	\$239.50	
8 week option	\$440.76	\$440.76	\$324.79	\$287.41	\$254.83	
1 year option	\$1,159.90	\$1,159.90	\$854.70	\$756.35	\$670.60	
Foreign Use (18 months use)		\$657.52	\$657.52	\$381.36	\$263.01	\$210.32
Single Market Commercials						
60 min session + 13 weeks	\$228.40					
additional 13 week cycle	\$228.40					
1 year prepaid use	\$685.31					
Singers only - 5 comm'ls in 90 min session + 1 year use		\$913.76	\$710.28	\$605.95	\$522.63	
Singers only - additional 26 weeks after 1st year		\$377.68	\$292.69	\$245.58	\$207.69	
Demos, Copy Tests, Non-Air						
1 hr session	\$228.40					
Actors/Announcers - Add'l 1/4 hour	\$57.10					
Singers only - 2 hr session, max 4 comm'ls		\$230.47	\$150.66	\$150.66	\$150.66	
Singers - Add'l 1/2 hour or commercial		\$57.63	\$37.65	\$37.65	\$37.65	

HEALTH & RETIREMENT CONTRIBUTION: 20.5% DISCOUNTED CONTRIBUTION RATE: 19.25%	SOUND EFFECTS PERFORMERS 1st hour: \$254.87 Add'l hour: \$169.93 1/2 hr segments: \$84.99 Dealer-Session + init 26 wks use: \$283.89 Dealer-Session + init 8 wks use: \$269.37 Dealer - 8 weeks: \$117.23 Dealer - 26 weeks: \$234.46 Program: \$151.68 Program + wild spot: \$151.68 Wild spot only: \$111.47 TV use: \$488.55	CREATIVE SESSION CALLS Minimum fee 1st hr: \$296.73 Additional 1/2 hr: \$148.39	EDITING AND DUBBING Tags: \$137.15 Local identifiable contact numbers, URLs, QV codes only:
	AUDITIONS Over 1 hr, per 1/2 hr: \$35.69 3rd and subsequent calls, 1st hour: \$71.37 Additional time, per 1/2 hr: \$35.69	SINGERS CONTRACTORS When employing 3-5: \$61.05 When employing 6-8: \$54.03 When employing 9+: \$95.80	Tags 2-25: \$137.15 Tags 26-50: \$98.43 Tags 51+: \$53.71

2022 AUDIO COMMERCIALS CONTRACT Audio Flex Rates Effective 4/1/22 - 5/31/22		PRINCIPALS		GROUP SINGER/SPEAKER		
		ACTOR, ANNOUNCER	SOLO/DUO	3-5	6-8	9+
Sessions		\$367.10	\$367.10	\$270.60	\$239.10	\$211.90
Tags	Per Tag	\$104.88	\$104.88	\$77.30	\$68.38	\$60.62
	Bundles: of 10	\$839.04	\$839.04	\$618.16	\$546.84	\$485.07
	of 20	\$1,363.44	\$1,363.44	\$1,004.44	\$888.65	\$788.17
	of 30	\$1,573.20	\$1,573.20	\$1,159.03	\$1,025.41	\$909.52
	of 40	\$1,678.08	\$1,678.08	\$1,236.22	\$1,093.79	\$970.14
of 50	\$1,835.40	\$1,835.40	\$1,352.11	\$1,196.37	\$1,061.07	
Mechanical Edits		\$367.10	\$367.10	\$270.60	\$239.10	\$211.90
Use Payments - Session to be applied						
Digital Use	4-week	\$367.10	\$367.10	\$270.60	\$239.10	\$211.90
	8-week	\$471.96	\$471.96	\$347.68	\$307.61	\$272.79
	13-week	\$576.84	\$576.84	\$424.97	\$375.99	\$333.52
	6-month	\$786.60	\$786.60	\$579.46	\$512.76	\$454.76
	1-year	\$1,153.68	\$1,153.68	\$849.95	\$751.99	\$666.93
NATIONAL USE						
Terrestrial	4-week	\$734.16	\$734.16	\$540.87	\$478.57	\$424.45
	8-week	\$1,206.12	\$1,206.12	\$888.54	\$786.18	\$697.24
	13-week	\$1,520.76	\$1,520.76	\$1,120.33	\$991.22	\$879.10
	6-month	\$2,254.92	\$2,254.92	\$1,661.19	\$1,469.79	\$1,303.55
	1-year	\$3,880.56	\$3,880.56	\$2,858.82	\$2,529.39	\$2,243.38
Combined terrestrial/digital	4-week	\$917.70	\$917.70	\$676.06	\$598.13	\$530.48
	8-week	\$1,442.10	\$1,442.10	\$1,062.43	\$939.93	\$833.69
	13-week	\$1,809.18	\$1,809.18	\$1,332.82	\$1,179.27	\$1,045.86
	6-month	\$2,648.22	\$2,648.22	\$1,950.98	\$1,726.12	\$1,530.93
	1-year	\$4,457.40	\$4,457.40	\$3,283.79	\$2,905.39	\$2,576.80
REGIONAL USE						
Terrestrial - South	4-week	\$467.72	\$467.72	\$344.53	\$304.89	\$270.38
	8-week	\$779.54	\$779.54	\$574.32	\$508.14	\$450.67
	13-week	\$901.02	\$901.02	\$663.79	\$587.33	\$520.83
	6-month	\$1,330.74	\$1,330.74	\$980.31	\$867.36	\$769.29
	1-year	\$2,306.63	\$2,306.63	\$1,699.27	\$1,503.45	\$1,333.44
Terrestrial - Northeast	4-week	\$314.64	\$314.64	\$231.78	\$205.04	\$181.86
	8-week	\$474.06	\$474.06	\$349.25	\$308.98	\$274.05
	13-week	\$592.57	\$592.57	\$436.51	\$386.27	\$342.54
	6-month	\$875.18	\$875.18	\$644.70	\$570.44	\$505.94
	1-year	\$1,516.98	\$1,516.98	\$1,117.60	\$988.81	\$877.01
Terrestrial - Midwest	4-week	\$338.93	\$338.93	\$249.72	\$220.88	\$195.92
	8-week	\$564.88	\$564.88	\$416.16	\$368.23	\$326.60
	13-week	\$706.07	\$706.07	\$520.20	\$460.21	\$408.19
	6-month	\$1,042.81	\$1,042.81	\$768.25	\$679.73	\$602.85
	1-year	\$1,807.54	\$1,807.54	\$1,331.66	\$1,178.12	\$1,044.92
Terrestrial - West	4-week	\$314.64	\$314.64	\$231.78	\$205.04	\$181.86
	8-week	\$520.03	\$520.03	\$383.13	\$338.97	\$300.59
	13-week	\$650.01	\$650.01	\$478.88	\$423.72	\$375.79
	6-month	\$960.02	\$960.02	\$707.21	\$625.71	\$555.02
	1-year	\$1,664.04	\$1,664.04	\$1,225.94	\$1,084.67	\$961.96
Market/City Buy - see main Wild Spot - Audio Commercials Contract Rate Sheet						
Pension & Health Contribution Rate: 20.5%			Discounted P&H Rate: 19.25%			



0 95 190 380 Miles

